



LISTENING (15pts.)

1) There are 3 parts in this exam. Before each part, you have 1 minute to read the questions. The most important thing in listening is to focus well. That is why reading the questions before listening helps you focus more easily.

2) The flow of the listening exam is given below:

1 MIN. READING TIME + LISTENING PART A + INTERVAL + LISTENING PART A AGAIN + 1 MIN. READING TIME + LISTENING PART B (Q6 + Q6 AGAIN / Q7 + Q7 AGAIN / Q8 + Q8 AGAIN / Q9 + Q9 AGAIN / Q10 + Q10 AGAIN) + 1 MIN. READING TIME + LISTENING PART C + INTERVAL + LISTENING PART C AGAIN + 1 MIN. PAPER CHECK TIME

PART A. Listen to a podcast about executive coaching and answer the questions.

1. According to Caroline O'Brian, executive coaching includes _____.
 - a. finding small companies and convincing them to merge with a big one
 - b. helping inexperienced staff to get more experience in local companies
 - c. finding a target and ways to follow it to get better in the business market
2. During her first job experience, she _____.
 - a. preferred to be at a local company
 - b. tended to help others work more efficiently
 - c. continued her studies in economics
3. As an executive coach, she becomes more pleased when she _____.
 - a. only works with newly founded companies
 - b. works with a team collaborating with enthusiasm
 - c. demonstrates ways to increase their income
4. It is essential to know that _____.
 - a. the consultation process takes about a year
 - b. the coach determines the goals
 - c. it is required to make a good plan first
5. A qualified executive coach should _____.
 - a. have enough experience as a leader
 - b. know how to ask appropriate questions
 - c. know how to speak and act politely

PART B. You will hear 5 short dialogues. In each dialogue, one speaker's response is missing. You will hear a BEEP where the missing response should be. Choose the option (a, b, c) that best completes the dialogue.

6. Making a PREDICTION

- a. I think I will convince him to visit some famous museums.
- b. I expect we'll go to quite a few concerts while we're there.
- c. I'm sure my husband has bought a great gift for our anniversary.



7. Explaining a RULE

- a. Normal bikes aren't allowed on this train. You'll have to wait for the 9:37.
- b. You are carrying two small suitcases so they will fit in the luggage area.
- c. Passengers should make an online reservation to pay less for the journey.

8. Giving a RECOMMENDATION

- a. You should never cook spicy dishes as guests may suffer from stomach ache.
- b. If I were you, I would be ready to serve different kinds of beverages.
- c. Most guests would prefer to drink wine with different flavours.

9. Making a COMPLAINT

- a. I would like to see the Alps and go skiing, but I can't find a proper companion.
- b. Somebody hit my car and drove away last night. How will I find the money to get it repaired?
- c. I'm trying to ask for my money back because my train was cancelled last week.

10. Asking for ADVICE

- a. My mum always used to put a warm towel on it so that I was able to sleep on it.
- b. Do you think I had better use some medicine or take some pills? It really hurts!
- c. On a website, it says I should keep moving my arm to keep my muscles warm.

PART C. Listen to a podcast about decidophobia and WRITE ONE WORD you hear in the audiotrack to complete the sentences.

****BE CAREFUL ABOUT SPELLING – to get an answer correct, you need to spell it correctly.**

"Decidophobia" is a **(11)** _____ of indecisiveness that occurs when people are afraid to make a decision. A philosopher called Walter Kaufmann first mentioned it in the 1970s. Although some people think it is fake, it is a real phobia. It might affect people's lives negatively and cause high levels of stress and **(12)** _____. Some people even avoid making decisions and let others decide on their behalf. They may do this **(13)** _____ or unknowingly. Some symptoms of decidophobia are **(14)** _____ a lot, having dry mouth or wanting to vomit. However, this phobia can be cured. Learning the ways to relax yourself or getting professional **(15)** _____ can be some treatments for this phobia.

**USE of ENGLISH & READING (55 pts.)****PART A. Choose the correct option in questions 1-15.**

How long do you spend sleeping? Have you always needed the same amount of sleep? Do you get **(1)** _____ sleep or are you always sleepy?

The way you answer these questions probably depends on your age. Teenagers are much more likely **(2)** _____ from too little sleep than the rest of the population. Few people know that a typical teenager needs **(3)** _____ than younger children or adults. Their 'body clocks' change and, as a result, most teenagers aren't able to fall asleep until at least 11 p.m. or later. This is a real problem when most teenagers **(4)** _____ get up and go to school early in the morning. Changing school times is one answer. Teenagers would be able to use their brains when they are at their best – mid-afternoon. Meanwhile, here's some good advice for **(5)** _____ sleepy teenagers:

- It's a good idea to adapt your sleep patterns slowly until they **(6)** _____ school times. Try to go to sleep and wake up fifteen minutes earlier each day to reach the desired time.
- You **(7)** _____ aim to sleep for about nine hours every night.
- **(8)** _____ off caffeine and alcohol will certainly help.
- Don't change your routine too **(9)** _____ at weekends.

- | | | | |
|---------------------|---------------|------------------|-----------------|
| 1. a. too | b. enough | c. much | d. such |
| 2. a. to suffer | b. suffering | c. suffered | d. to suffering |
| 3. a. as much sleep | b. more sleep | c. most sleep | d. least sleep |
| 4. a. would | b. will | c. have to | d. had to |
| 5. a. the | b. so | c. X | d. this |
| 6. a. are matching | b. matched | c. will match | d. match |
| 7. a. should | b. might | c. don't have to | d. couldn't |
| 8. a. To keep | b. Keeping | c. Keep | d. Kept |
| 9. a. many | b. little | c. much | d. few |

Nearly all of us have fantasized about winning the big prize in a lottery. We dream about what we would do with the money, but we rarely stop to think about what that money would do to us! The different parts of our lives fit together like a jigsaw - work, home, friends, hobbies, and sports make up our world. This is where we belong and where we feel at home. The big prize may change our life **(10)** _____ dramatically that the jigsaw is smashed. Winners are usually advised not to publicize their address and phone number; **(11)** _____, charity requests and begging letters still arrive. **(12)** _____ they are careful, most of their money **(13)** _____ on lawyers' fees to protect them from



demanding relatives, guards to protect their homes and swimming pools, and psychiatrists to protect their sanity!

There are many stories about those people **(14)** _____ couldn't learn how to be rich. In 1999, Abby Wilson from Brixton, London, won £7 million on Thunderball, and it brought her nothing but misery. She immediately went on a spending spree that lasted for four years and five marriages. She became penniless and alone. 'I'm a miserable person,' she says. 'Winning that money was the most awful thing that **(15)** _____ to me.'

- | | | | |
|----------------------|---------------------|-----------------|----------------------|
| 10. a. such | b. very | c. so | d. enough |
| 11. a. however | b. though | c. so | d. for |
| 12. a. Unless | b. When | c. If | d. As |
| 13. a. was spent | b. will be spent | c. has spent | d. spent |
| 14. a. which | b. whose | c. where | d. who |
| 15. a. ever happened | b. will ever happen | c. ever happens | d. had ever happened |

PART B. Choose the option which has a similar meaning with the given sentence in questions 16-20.

16. Even though stress can affect the immune system negatively, it is not the only cause of illnesses.

- a. Stress is the cause of illnesses when it affects the immune system negatively.
- b. Since stress can affect the immune system negatively, it is the only cause of illnesses.
- c. Illnesses are not only related to stress despite its negative effects on the immune system.
- d. Stress is not the only cause of illnesses, but it also affects the immune system negatively

17. Marrying another woman while loving his ex-fiancée was Tim's fault.

- a. Tim shouldn't have married another woman as he still loved his ex-fiancée.
- b. It might not be a good idea for Tim to marry his ex-fiancée.
- c. Tim must have chosen his ex-fiancée, whom he loved, to marry.
- d. Tim can't have loved his ex-fiancée as he married another woman.

18. The company owner found the business contract too risky to sign, so he cancelled it.

- a. The business contract was risky, but it wasn't the reason for the company owner to cancel it.
- b. The business contract was as safe as the other ones, so the company owner signed it.
- c. The company owner couldn't understand why the business contract was so risky to sign.
- d. The company owner cancelled the business contract as it wasn't safe enough to sign.



19. Mary has decided to find a carer to look after her as she can't walk anymore.

- a. Mary can't walk anymore; however, she doesn't accept help from anyone, either.
- b. As Mary is no longer able to walk, she has made up her mind to get a carer to look after her.
- c. I think Mary shouldn't walk alone anymore and find a carer to look after her.
- d. Mary doesn't want to have a carer to look after her even though she can't walk anymore.

20. When Dylan lost his job, he could no longer sustain his expensive lifestyle.

- a. Dylan used to sustain an ordinary lifestyle when he had a job.
- b. Dylan didn't use to sustain an expensive lifestyle before he lost his job.
- c. After losing his job, Dylan got used to sustaining an ordinary lifestyle.
- d. Dylan was used to sustaining an expensive lifestyle before he lost his job.

PART C. Complete the sentences with the correct option in questions 21-25.

21. This photo was taken in Thailand, _____.

- a. when you can try all kinds of dishes
- b. where you can see many beautiful temples
- c. that is a popular tourist destination
- d. she will live in next year

22. If the rules hadn't been ignored, _____.

- a. this error would never have occurred
- b. it will be easier to communicate with them
- c. the problem could become that serious
- d. there have been no disagreements so far

23. _____ by the time you make up your mind about getting divorced.

- a. He didn't need to buy you expensive gifts
- b. You would meet your family for lunch
- c. I would love to have been by your side
- d. He will already have found a new lover

24. The manager asked the secretary _____.

- a. that she will organize Mr. Simmon's farewell party
- b. who was collecting the money for Mr. Simmon's retirement party
- c. could I bring some food on Friday for Mr. Simmon's farewell party
- d. when can they give him a lift to Mr. Simmon's retirement party



25. Since the bus broke down just outside Bursa, _____.
- a. some people would even blame the driver
 - b. there was still snow by the side of the road
 - c. we were late for our appointment in Ankara
 - d. it was particularly cold that night

PART D. Choose the correct word form in questions 26-30.

26. Because of my constantly being late for practice, from time to time they _____ to drop me from the basketball team, but I don't think they really mean it.
- a. threat
 - b. threaten
 - c. threatening
 - d. threateningly
27. The results of the drawing competition are truly _____ for an elementary school student.
- a. fascinate
 - b. fascination
 - c. fascinating
 - d. fascinated
28. My family and I went camping last week. It was really crowded at our campground but, _____, no one disturbed their neighbours.
- a. amaze
 - b. amazement
 - c. amazing
 - d. amazingly
- 29 We are looking for a part-time _____ to help lighten the workload of Mrs. Shields.
- a. employer
 - b. employee
 - c. employ
 - d. employed
30. The _____ use of medicine could lead to severe adverse reactions.
- a. properly
 - b. proper
 - c. improper
 - d. improperly

PART E. Choose the correct option in questions 31-40.

31. Stop insisting _____ buying a new car. We can't afford it now.
- a. in
 - b. with
 - c. on
 - d. for
32. Many hair problems result _____ what you eat.
- a. by
 - b. in
 - c. of
 - d. from
33. Most people nowadays prefer to pay _____ credit card than cash.
- a. for
 - b. by
 - c. in
 - d. with
34. The lecturer has been talking for about two hours, so the listeners want to _____ a break. Most of them are about to fall asleep.
- a. take
 - b. make
 - c. get
 - d. do
35. Things don't always go according to plan, but I've been pretty successful in _____ my plans into action.
- a. putting
 - b. making
 - c. giving
 - d. setting



36. I think we should look for a new supplier – the one we have at the moment _____ us many problems.
- a. makes b. causes c. solves d. creates
37. It is getting harder to _____ all the noise around here. I think I will move to the suburbs.
- a. put up with b. do away with c. look up to d. live up to
38. Mary looks _____. I guess she has failed her driving test this time, too.
- a. boiling b. miserable c. filthy d. useless
39. We should all be concerned about the _____ in bee populations - beekeepers have lost about thirty percent of their colonies every year since 2012.
- a. growth b. increase c. decline d. stability
40. There are _____ 12 million migrants with their dependants living in the EU countries.
- a. consistently b. approximately c. gradually d. partly

Part F: Read the texts and answer questions 41-55.

TEXT I

¹ In Hollywood, everybody wants to be rich, famous, and beautiful. Nobody wants to be old, unknown, and poor. For Hollywood kids, life can be difficult because they grow up in such an unreal atmosphere. Their parents are ambitious, and the children are part of the parents' ambitions. Parents pay for extravagant parties, expensive cars, and designer clothes. When every dream can come true, kids learn the value of nothing because they have everything.

² A 13-year-old boy, Trent Maguire, has a driver, credit cards, and unlimited cash to do what he wants when he wants. 'One day, I'll earn more than my Dad,' he boasts. Parents buy care and attention for their children because they have no time to give it themselves. Amanda's mother employs a personal trainer, a nutritionist, a bodyguard/chauffeur, a singing coach, and a counsellor to look after all her 15-year-old daughter's needs. Often there is no parent at home most days, so children decide whether to make their own meals or go out to restaurants, when to watch television or do homework. They organize their own social lives. They play no childhood games. However, they become adults before they're ready.

³ Hollywood has always been the city of dreams. The kids in L.A. live unreal lives where money, beauty, and pleasure are the only gods. Will children around the world soon start to think the same? Or do they already?

41. The **main idea** of the text is _____.
- a. it is perfect for a child to live in Hollywood
- b. life is not actually so great for children in Hollywood
- c. kids in Hollywood have big dreams
- d. many children want to live the lives of celebrities

42. We can understand from **paragraph 1** that the writer thinks _____.

- having everything they want is a disadvantage for Hollywood kids
- poor and old people also deserve to live a life like those in Hollywood
- kids in Hollywood have unrealistic ambitions like their parents
- throwing extravagant parties is the dream of many kids in Hollywood

43. We understand from the text that Trent Maguire _____.

- a. can buy anything he wants b. has more money than his father
- c. is not happy with his life d. has no time for himself

44. It is clear from **paragraph 2** that parents _____.

- a. themselves had to grow up too quickly
- b. organize many social activities for their children
- c. are too busy to care for their children themselves
- d. have unlimited cash but fail to share it with children

45. **“they”** in **paragraph 3** refers to _____.

- a. kids in L.A.
- b. the only gods
- c. unreal lives
- d. children around the world

TEXT II

¹ People in the United States have a choice between free tax-funded public schools or tuition-based private schools. All public school systems are required to provide an education free of charge to everyone of school age.

² All schools, public and private, are monitored by the Department of Education. Educational standards and standardized testing decisions are made by state governments. People are required to attend school until the age of 16–18. If a child is not attending school, the parents will be in trouble and could possibly go to jail. Education is divided into three levels: elementary, junior high, and senior high. Grade levels in each **vary** from area to area.

3 Elementary school, also known as grade school, is the school of the first six grades. The basic subjects of math, English and science are taught. Junior high school is grades 5–8, depending upon the school structure. The basic subjects are expanded on. A foreign language is often added. High school runs from grades 9–12. Each grade number also has a name: freshman, sophomore, junior and senior. There are a minimum number of courses students are required to complete to receive a high school diploma. Starting in ninth grade, grades become very important because they are part of a student’s official transcript. In the last two years of high school students take standardized tests to apply for college. The SAT and ACT are the most common standardized tests.



4 Post-secondary education in the United States is known as college or university. It consists of four years, or more, of study. Students apply to receive admission into college. Admissions criteria involve the grades earned in high school, and their GPA and standardized test scores. After finishing a four-year degree, students may continue to a more advanced degree such as a Master's degree.

5 As a whole, the population of the United States is becoming more educated. Post-secondary education is valued very highly by American society and is one of the main determinants of class and status.

46. We can infer from **paragraph 2** that _____.

- a. some parents are having trouble with school administration
- b. there are parents who were sent to jail at the age of 16-18
- c. attending college after the age of 18 is compulsory
- d. there is a law regulating children's attendance at school

47. To apply for a college, students _____.

- a. take standardized tests when they are junior and senior
- b. have to take an examination in grade nine
- c. enter SAT and ACT when they are freshman and senior
- d. complete a minimum number of courses when they are junior and senior

48. According to the passage, _____.

- a. the ninth grade is the most important grade in America
- b. a more advanced degree like a Master's degree is desired in the U.S.
- c. education is considered an important criterion in the USA
- d. education in America is defined by private institutions

49. The best title for the passage could be _____.

- a. Theories of U.S. Department of Education
- b. Choices in Education
- c. Thoughts about Education
- d. Levels in Education

50. The word "**vary**" in **paragraph 2** means _____.

- a. design
- b. fail
- c. change
- d. need

**TEXT III**

¹ Few hobbies combine collecting Roman artefacts, medieval coins, and discovering bodies. However, the very British hobby of mudlarking is making a comeback. Mudlarking is a pastime that has become more popular in the last few years in London. It involves going to the River Thames at low tide and digging in the mud for valuable objects. A person who goes mudlarking is called a mudlark.

² Mudlarking has its origins in 18th-Century London. But in those days, it wasn't a hobby at all. It was actually a way for many children – and those too old to be employed – to survive. This was at a time when there were hardly any bridges crossing the river, so most people caught boats across. Getting on and off the boats, people dropped things. These were then found by mudlarks, the poorest level of society, who sold them to earn money, which would hopefully be just enough for a meal.

³ Steve Brooker is a modern-day mudlark and he's had this unusual hobby for 30 years. He's found everything from glass bottles and clay pots, to coins dating from Roman times right up to the present day. He says he has found many extraordinary things, but finding a human skeleton was particularly terrifying. He later found out the bones were 300 years old, but even so, it's an experience he is happy he hasn't repeated. Steve often goes to the river near where he lives, but on the day I met him, he accompanied me in my boat to the east of the city. Steve was excited because he hadn't had a boat for a few years, and this meant he could reach an area where he hadn't been for some time. 'Getting caught out by the tide is a real danger,' Steve explains. He advises us, as he does with anyone he has guided on the river, to watch for the water level and always have an escape route. We appear to be OK and our boat is our way on and off the Blackwall foreshore.

⁴ Apart from a permit, the only tools required for mudlarking are a bucket and something to dig with. At 25°C, we are lucky with the weather, but even on rainy days, keen mudlarks can be found by the water's edge. 'Every day, as the water level rises and falls, it moves objects in the mud,' explains Steve. 'So it's possible to find really good things any time of the year.' Steve quickly fills his bucket with coins, Victorian pipes, old keys, and even a jar that he says came from an old food factory that used to be nearby. He knows exactly where to look and hardly digs down at all. After an hour, his top object is a metal toy from the 1800s. Much of what he finds goes to local museums. 'That's what anyone who goes mudlarking usually does,' says Steve.

⁵ Steve explains why the river mud holds such treasure. 'It is anaerobic, which means it doesn't hold air. Therefore, anything in it stays in great condition,' he says. 'Once they are opened up to the air, however, their condition starts to break down, so mudlarking is all about keeping things that would otherwise fall to pieces'.



51. The **main purpose** of this reading passage is to _____.
- a. talk about various pastimes of Londoners
 - b. talk about the increasing popularity of mudlarking in London
 - c. explain why mudlarking is becoming unpopular in London
 - d. complain about the people who make their living by mudlarking
52. According to the passage, in 18th-Century London, mudlarking was _____.
- a. mainly done by the elderly
 - b. a popular hobby for boat owners
 - c. often practiced by restaurant staff
 - d. a way for some people to stay alive
53. According to the author, Steve Brooker _____.
- a. has uncovered coins used in different periods of history
 - b. has discovered an animal's bones while mudlarking
 - c. hopes to continue this hobby for many more years
 - d. hopes he will find more bones soon
54. Steve advises other mudlarks to _____.
- a. buy a boat to be able to find unusual things
 - b. have a plan in case of an emergency
 - c. travel up the river whenever they want to
 - d. practise their hobby on all parts of the river
55. "**it**" in **paragraph 5** refers to the _____.
- a. air
 - b. treasure
 - c. river mud
 - d. great condition

WRITING (15 pts.)

Name: _____

Number:

SCORE

11

Write an **OPINION paragraph** of **120-150 words** about the topic below. **DO NOT** write about both sides. **STATE** and **SUPPORT** your opinion clearly.

Which is more important: doing a job you enjoy or earning a high salary? Explain your opinion and support it with reasons, details and examples.

[illegible]



SPEAKING (15 pts.)

A sample speaking exam task is as follow:

Part 1: WARM -UP

This part is **not graded**. Its purpose is to put the candidate at ease. The candidate is asked questions like “How are you?” “Where do you live?” etc.

Part 2 – Individual Long Turn (2-3 minutes)

Candidates receive ONE cue card.

Describe a person who has influenced you. You should say:

who the person is

how you know this person

what qualities this person has

why this person has influenced you

Preparation: 1 minute (Candidates have 1 minute to think about the questions on the card and they can take notes if they wish)

Speaking: 1–2 minutes

Part 3 – Follow-up (2-3 minutes)

The questions in this part **relate to the Part 2** topic but require more abstract thinking.

1. What qualities make a good role model?
2. Can social media influencers be positive role models? Why/ why not?

**SAMPLE PROFICIENCY EXAM ANSWER KEY****LISTENING**

1. C 2. B 3. B 4. C 5. A
6. B 7. A 3. B 9. C 10. C
11.condition 12. anxiety 13.consciously
14. sweating 15.counselling

Use of English + Reading

- | | | | | | | |
|-------|-------|-------|-------|-------|-------|-------|
| 1. B | 2.A | 3. B | 4. C | 5. C | 6.D | 7.A |
| 8.B | 9. C | 10.C | 11. A | 12.A | 13.B | 14.D |
| 15. D | 16. C | 17. A | 18. D | 19. B | 20. D | 21.B |
| 22. A | 23. D | 24. B | 25. C | 26. B | 27. C | 28. D |
| 29. B | 30. C | 31.C | 32.D | 33.B | 34.A | 35.A |
| 36.B | 37.A | 38.B | 39.C | 40.B | 41. B | 42.A |
| 43.A | 44.C | 45.D | 46. D | 47. A | 48. C | 49. D |
| 50. C | 51. B | 52. D | 53. A | 54. B | 55. C | |

WRITING – A SAMPLE PARAGRAPH**Sample Opinion Paragraph (Approx. 135 words)**

I believe that doing a job you enjoy is more important than earning a high salary. Although money is necessary to meet our basic needs, job satisfaction has a greater impact on our overall happiness and well-being. People who enjoy their work are usually more motivated, productive, and willing to improve their skills. As a result, they often perform better and feel more successful in their careers. For example, someone who loves teaching may earn less than a business executive, but they can still feel proud and fulfilled because they are making a positive difference in other people's lives. In addition, enjoying your job can reduce stress and make everyday life more enjoyable. For these reasons, I am of the opinion that choosing a career you truly enjoy is the best way to build a successful and satisfying life.



SPEAKING

Sample Response for PART 2

"I'd like to talk about my older sister, who has had a big influence on my life. She is five years older than me, so I've always looked up to her. We grew up together, and she has always been someone I can trust and ask for advice.

One of the things I admire most about her is that she is hardworking and determined. Whenever she sets a goal, she works hard until she achieves it. She is also very kind and patient. Even when she is busy, she always makes time to help our family or support her friends.

She has influenced me in many ways. When I was younger, I often gave up easily if something was difficult. However, my sister always encouraged me to keep trying and reminded me that success takes time and effort. Because of her, I have become more confident and more willing to face challenges instead of avoiding them.

I really appreciate having someone like her in my life because she has taught me the importance of perseverance, responsibility, and believing in myself. I hope I can become as hardworking and supportive as she is in the future."

Part 3 – Follow-up

1. What qualities make a good role model?

Sample Response

"I think a good role model should be honest, responsible, and respectful. It's also important for them to set a positive example through their actions, not just their words. A good role model encourages other people to improve themselves and helps them stay motivated. They don't have to be perfect, but they should be willing to learn from their mistakes and treat others with kindness."

2. Can social media influencers be positive role models? Why or why not?

Sample Response

"Yes, I think some social media influencers can be positive role models. For example, some of them share useful information about education, health, or personal development, and they inspire young people to learn new skills or follow their dreams.

However, not all influencers have a positive impact. Some focus too much on fame, money, or appearance, which can create unrealistic expectations. I think it's important for young people to think critically about what they see online and choose role models who promote positive values rather than just popularity."